

Exam. Code : 105402

Subject Code : 1367

**Bachelor in Business Administration 2nd Semester**

**BBA-203 : BUSINESS LAWS**

Time Allowed—3 Hours] [Maximum Marks—50

**Note** :— Attempt **five** questions, selecting at least **one** question from each Section. The **fifth** question may be attempted from any Section.

**SECTION—A**

1. Explain the essential elements of a contract. Also, state how offer is different from invitation to offer. 7+3
2. (a) Discuss in detail the provisions of law relating to minor's agreement.  
(b) Differentiate between Coercion and Undue Influence. 7+3

**SECTION—B**

3. (a) What do you understand by Performance of Contract ?  
(b) Discuss the doctrine of Supervening Impossibility. 5+5
4. Describe the subject matter of Sale. Distinguish between specific, ascertained and unascertained goods. 6+4

**SECTION—C**

5. What is hire Purchase Agreement ? State the rights of the unpaid seller against the goods and buyer personally. 3+7
6. Who is a Consumer ? Discuss the features of the Consumer Protection Act, 1986. 3+7

**SECTION—D**

7. What is meant by 'negotiation' and 'negotiable instrument'? State the various types of crossing of a cheque ? 5+5
8. What is discharge of a negotiable instrument ? State the different ways in which a negotiable instrument may be dishonoured. 4+6